

METROPOLITAN BUSINESS DEVELOPMENT CORPORATION
BOARD OF DIRECTORS MEETING
Thursday, May 28, 2020
Video Conference – Broadcast on Facebook Live
444 SOUTH FIFTH STREET - SUITE 600
LOUISVILLE, KENTUCKY

MEMBERS PRESENT

President, Rebecca Fleischaker
Cory Bybee
Alan Benson
Barbara Lasky
Amber Martin
Charles Foree

MEMBERS ABSENT

Jackie Pennington

STAFF PRESENT

Brenda Hyatt
Caitlin Bowling

Ms. Rebecca Fleischaker called the meeting to order at 9:07 a.m. and immediately turned the meeting over to Brenda Hyatt. The following loans were presented:

NAME OF BORROWER:	Broadway Fashion & Decor
PROJECT ADDRESS:	1731 West Broadway
DESCRIPTION OF BUSINESS:	Retail Store
LOAN OFFICER:	Brenda Hyatt
BUSINESS ACCELERATOR:	\$50,000
TOTAL PROJECT COST:	\$50,000
AMOUNT APPROVED:	\$25,000
PURPOSE OF LOAN:	Advertising, and website development, purchase of additional inventory
COLLATERAL:	Unsecured
TERMS OF LOAN:	\$389.66 monthly for 7 years at 8%.
EXISTING JOBS:	1
JOB CREATION:	2
DISTRICT:	4
BOARD ACTION:	Approved for reduced amount.

Ms. Rebecca Fleischaker called for a motion. Ms. Barbara Lasky made a motion to approve the loan. The motion was seconded by Mr. Alan Benson. Motion carried.

NAME OF BORROWER:	Shippingport Brewing Co.
PROJECT ADDRESS:	1221 W. Main Street
DESCRIPTION OF BUSINESS:	Restaurant/Pub
LOAN OFFICER:	Brenda Hyatt
FACADE LOAN:	\$10,000
ACCESSIBILITY LOAN:	\$15,000
GAP LOAN:	\$165,000

TOTAL PROJECT COST: \$190,000
AMOUNT APPROVED: \$190,000
PURPOSE OF LOAN: Façade funds will be used for exterior renovations. Accessibility funds will be used for adding ADA compliant bathrooms. Gap funds will be used to purchase all equipment and furniture for the facility.
COLLATERAL: METCO will take liens on the property located at 1217 and 1221 W. Main with a loan to value ratio of approximately 23%. METCO will also take the personal guarantee of Amelia Pillow.
TERMS OF LOANS:
FAÇADE: \$221.34 monthly for 4 years at 3% interest.
ACCESSIBILITY: \$332.01 monthly for 4 years at 3% interest.
GAP: \$1750.08 monthly for 10 years at 5% interest
First 6 months interest only on all three loans.
EXISTING JOBS: 0
JOB CREATION: 2
DISTRICT: 4
BOARD ACTION: Approved.

Ms. Rebecca Fleischaker called for a motion. Ms. Barbara Lasky made a motion to approve the loan. The motion was seconded by Mr. Cory Bybee. Motion carried.

NAME OF BORROWER: West Wind Power, Inc.
PROJECT ADDRESS: 12015 Hunting Creek
DESCRIPTION OF BUSINESS: Green Energy Co.
LOAN OFFICER: Brenda Hyatt
GO GREEN: \$250,000
TOTAL PROJECT COST: \$752,000
AMOUNT APPROVED: \$250,000
PURPOSE OF LOAN: Purchase equipment for the installation and setup of the Micro Wind Solution. Remodel of container for a control system for the solution.
COLLATERAL: METCO will take a first lien on all assets and equipment of the business. METCO will also have the personal guarantees of Sundeep Dronawat and William Komp.
TERMS OF LOAN: \$2,414.02 monthly for 10 years at 3%.
EXISTING JOBS: N/A
JOB CREATION: N/A
DISTRICT: 20
BOARD ACTION: Approved.

Ms. Rebecca Fleischaker called for a motion. Ms. Amber Martin made a motion to approve the loan. The motion was seconded by Mr. Alan Benson. Mr. Charles Foree voted not to approve. Motion carried.

Old Business:

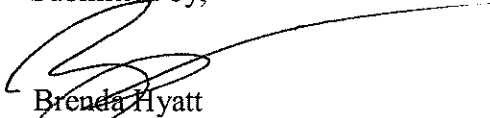
- Bean Roastery and Cafe – The owner requested METCO to release his wife as guarantor. Mr. Cory Bybee made a motion to approve removing the wife as guarantor. The motion was seconded by Ms. Amber Martin. Motion carried.
- Delinquency Report: Brenda gave an update on the delinquent accounts.
- Small Business Continuity Loan Program: Rebecca gave an update on this loan program. METCO loaned a total of \$750,000 to LHOME for this loan program and the funds have been completely loaned out. Department of Economic Development will be receiving regular reporting on the program and will share with METCO.
- New Loan System: Brenda gave an update on the new loan system, METCO expects to go live on July 1, 2020.

New Business:

- Lowering Interest Rates – With interest rates going down and our economy entering a recession, Brenda asked if METCO should consider lowering some of its interest rates. Through discussion it was decided METCO would keep interest rates where they are but would be open to a case by case consideration for lowering the rate on new loans.
- Credit Reporting – Brenda informed the Board members that METCO will begin reporting payment histories for its loans with the new system. She asked for input on whether METCO should have loan amount limitations, offer an opt-out, or have any special considerations when it begins reporting. Rebecca requested that we prepare some policy guidelines and bring back to the Board in June.
- CARES EDA RLF Grant Invitation to apply – Rebecca informed the Board that METCO has received an invitation to apply for a new Grant for COVID-19 relief of \$2.8 Million.

With no other items on the agenda, the meeting was adjourned at 9:55 a.m.

Submitted by,


Brenda Hyatt
Assistant Secretary

