

METROPOLITAN BUSINESS DEVELOPMENT CORPORATION
BOARD OF DIRECTORS MEETING
Thursday, April 15, 2021
Video Conference – Broadcast on Facebook Live
444 SOUTH FIFTH STREET - SUITE 600
LOUISVILLE, KENTUCKY

MEMBERS PRESENT

Rebecca Fleischaker
Cory Bybee
Alan Benson
Charles Foree
Jackie Pennington
Jenny Johnston

MEMBERS ABSENT

Chris Hatcher

STAFF PRESENT

Brenda Hyatt
Will Ford
Terri Hathaway

Ms. Rebecca Fleischaker called the meeting to order at 9:04 a.m. Ms. Fleischaker presented two sets of minutes for approval: the February 2021 regular METCO meeting and a special METCO meeting held April 1st. Ms. Fleischaker called for motion to approve the minutes. Mr. Alan Benson made the motion to approve the February 2021 METCO meeting minutes. Motion was seconded by Mr. Cory Bybee. Motion carried. Mr. Cory Bybee made the motion to approve the April 5th METCO special meeting minutes. Motion was seconded by Mr. Charles Foree. Motion carried. Ms. Fleischaker then turned the meeting over to Brenda Hyatt to present the loans for decisioning.

NAME OF BORROWER:	Springdale Properties, LLC
PROJECT ADDRESS:	2816 Taylorsville Rd., 8005 Old Brownsboro Rd., 12200 Shelbyville Rd., and 13212 W Hwy 42, 40059
DESCRIPTION OF BUSINESS:	Property holding company for Springdale Automotive
LOAN OFFICER:	Brenda Hyatt
FACADE LOAN:	\$290,163
TOTAL PROJECT COST:	\$290,163
AMOUNT APPROVED:	\$290,163
PURPOSE OF LOAN:	The Façade funds will be used to paint and provide general maintenance and improvements to the exterior of all 4 buildings in addition to the purchase of new signage.
COLLATERAL:	METCO will take a subordinate mortgage on the property located 8005 Old Brownsboro Rd. with an LTV of 67%. The value of this property as stated by the PVA is \$890,880, the balance on the mortgage is \$308,802. METCO will also take the personal guarantees of Kurt and Karen Shelton and a corporate guarantee from Springdale Automotive.
TERMS OF LOAN:	No interest will accrue until July 1, 2021, then interest will accrue at the rate of 3% and the loan shall be amortized over 120 months with payments of \$2,801.83.
EXISTING JOBS:	1
JOB CREATION:	0
DISTRICT:	19
BOARD ACTION:	Approved.

Ms. Rebecca Fleischaker called for a motion. Mr. Charles Foree made a motion to approve the loan as presented. The motion was seconded by Mr. Alan Benson. Motion carried.

NAME OF BORROWER: JM&A Services, LLC
PROJECT ADDRESS: 2600 W Broadway
DESCRIPTION OF BUSINESS: Medicaid Transportation
LOAN OFFICER: Brenda Hyatt
BUSINESS ACCELERATOR: \$30,000
TOTAL PROJECT COST: \$55,830
AMOUNT APPROVED: \$30,000
PURPOSE OF LOAN: The Business Accelerator funds will be used for vehicle and workman's comp insurance for the first year of operation.
COLLATERAL: Unsecured
TERMS OF LOAN: No interest will accrue until July 1, 2021, then interest will accrue at the rate of 8%, the loan shall be amortized over 84 months with payments of \$467.59
EXISTING JOBS: 1
JOB CREATION: 1.5
DISTRICT: 6
BOARD ACTION: Approved

Ms. Rebecca Fleischaker called for a motion. Ms. Jackie Pennington made a motion to approve the loan. The motion was seconded by Mr. Charles Foree. Motion carried.

Old Business

Brenda gave an update regarding the opportunity to revise the METCO policy to allow lending to cooperative-owned businesses. The board affirmed its willingness to move forward with proposed language.

Brenda introduced the opportunity to initiate the process with EDA to defederalize the federal share of legacy RLF funds. The process allows for added flexibility in the use of the funds, but would require Board approval regarding any changes in the use of funds. The Board affirmed its interest to initiate the defederalization process and to consider using some of the funds to add one or more new lending products.

Brenda gave an update on the number of delinquent and deferred accounts in the METCO Portfolio.

With no other items on the agenda, the meeting was adjourned at 9:42 a.m.

Prepared by: Terri Hathaway, METCO Loan Specialist and Brenda Hyatt

Submitted by: Brenda Hyatt, Assistant Secretary