

Louisville-Jefferson County Metro Government

Reimagining a Community-Driven Vision for the
Future of the Louisville Metro Police Department

June 16, 2020

Response to RFP #200171

HILLARD  HEINTZE®
A JENSEN HUGHES COMPANY



Cost Proposal

We are offering these services to the Louisville-Jefferson County Metro Government on Hillard Heintze's GSA **Schedule 84 Contract GS-07F-0345W** through the Cooperative Purchasing Program. Hillard Heintze holds a General Services Administration (GSA) Schedule 84 Total Solutions for Law Enforcement contract, and clients can purchase Hillard Heintze services through a competitively bid federal contract with specifically defined areas for services such as those outlined in this proposal. As of April 18, 2019, Hillard Heintze now has an immediate owner in Jensen Hughes, Inc. and is operating as Hillard Heintze, a Jensen Hughes Company. Jensen Hughes is headquartered in Baltimore, Maryland, operating as a large business under CAGE Code 9U652.

Because of our interest in building a strategic relationship with the Louisville-Jefferson County Metro Government, we are willing to discount our GSA rates from the approved hourly rate of \$378.09 for subject matter experts to a blended rate of \$235 per hour, a discount of over 35 percent.

The Hillard Heintze Assessment of the Louisville Metro Police Department		
Task Description	Hours	Cost
Planning Phase	52	\$12,220
Initial Goal Development	26	\$6,110
Site Visit #1	160	\$37,600
Site Visit #2	160	\$37,600
Site Visit #3	160	\$37,600
Initial Assessment Report	185	\$43,475
Final Assessment Report	24	\$5,640
Follow-up or Presentation at City's Request	40	\$9,400
Project Oversight **	50	Included
Total	807	\$189,645

** Debra Kirby and Ken Bouche will provide their insight, experience and support to the key outcomes for the project and support the team in developing the future path for the City of Louisville.

Expenses: Consistent with standard consulting industry practice, Hillard Heintze bills separately for reimbursable expenses as incurred, with meals and lodging reimbursed at the GSA Federal per diem rate.